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Delta Appoints New Vice President of Business Development

PARSIPPANY, NJ, January 4, 2016 - Delta Corporate Services, a Business and IT Consulting Company, announced today that Julie Bilinkas has joined the company as Vice President of Business Development. Bilinkas brings over 30 years of experience in Sales, Marketing, Customer Service and Business Operations and will be responsible for business development, account management, and customer satisfaction at Delta. Bilinkas will report directly into Delta's Chief Executive Officer, Mike Iovino.

Prior to joining Delta, Bilinkas was Associate Vice President of Program Management for ShoreTel, one of the largest providers of cloud, premises-based and hybrid business telephony and unified communications (UC) solutions. While at ShoreTel, she reported to the Chief Marketing Officer and led a corporate-wide program to transform the company to a Software-as-a-Service (SaaS) business and delivery model. Bilinkas also held a senior leadership position at Freestyle Solutions (formerly Dydacomp), a leading provider of order management solutions for small and mid-sized eCommerce and multichannel merchants, where she was responsible for customer implementation, training and support reporting directly to the company's CEO. Prior to Freestyle Solutions, Bilinkas held various leadership and field positions at Avaya, Lucent Technologies and AT&T.

Mike Iovino, Delta's CEO, believes that "Sales is a relationship business. Without a positive relationship you will not get the opportunity to be successful. One must build strong relationships to become a partner with the client." Delta's unique combination of business and industry expertise, management and technology resources, and flexibility in delivering our solutions makes us an extremely effective partner to our customers. Bilinkas' past achievements in Sales, Marketing, Customer Service and Business Operations will enable her to build strong relationships with both new and existing clients and help to expand Delta's presence.

About Delta

Delta Corporate Services a Business and Information Systems consulting company dedicated to helping our clients solve business problems through technology. Founded in 1991 and located in Parsippany, NJ, Delta is a SBA-designated small business that answers the challenges of the modern organization by supporting multiple geographies, service offerings, industry practices, and technology sets. Our commitment to quality and effectiveness extends to all engagements large or small. Delta has over 20 years of experience delivering staffing and IT solutions to Utilities, Communications, Publishing, Pharmaceuticals, Manufacturing, Consumer Products, Healthcare, Insurance and Financial, Hospitality and Federal, State and Local Governments. We specialize in Information Security, Application Support Services, Project Management, and Staff Augmentation.